Housing Supply Overview

This research report is provided by the Utah Association of REALTORS® and includes data from UtahRealEstate.com, Iron County MLS, Washington County MLS and Park City MLS



January 2025

U.S. new-home sales increased 3.6% month-over-month and 6.7% year-over-year to a seasonally adjusted annual rate of 698,000 units, according to the U.S. Census Bureau. The median sales price for new homes was up 2.1% year-over-year to \$427,000. There were about 494,000 new homes available for sale heading into January, representing an 8.5-month supply at the current sales pace. For the 12month period spanning February 2024 through January 2025, Closed Sales in the state of Utah were up 6.0 percent overall. The price range with the largest gain in sales was the \$750,001 and Above range, where they increased 17.6 percent.

The overall Median Sales Price was up 3.2 percent to \$500,388. The property type with the largest price gain was the Single-Family segment, where prices increased 4.7 percent to \$554,900. The price range that tended to sell the quickest was the \$300,001 to \$500,000 range at 49 days; the price range that tended to sell the slowest was the \$150,000 and Below range at 76 days.

Market-wide, inventory levels were up 18.2 percent. The property type that gained the most inventory was the Single-Family segment, where it increased 16.8 percent. That amounts to 3.2 months supply for Single-Family homes and 3.3 months supply for Townhouse-Condo.

Quick Facts

+ 7.8% + 9.5% + 17.6% Price Range With the Bedroom Count With the Property Type With the Strongest Sales: Strongest Sales: Strongest Sales: \$750.001 and Above 4 Bedrooms or More Townhouse-Condo Closed Sales 2 Days on Market Until Sale Median Sales Price Percent of Original List Price Received Inventory of Homes for Sale Months Supply of Inventory 7

This report is based on data provided by UtahRealEstate.com, the Iron County Multiple Listing Service, the Washington County Multiple Listing Service and the Park City Multiple Listing Service.





Closed Sales

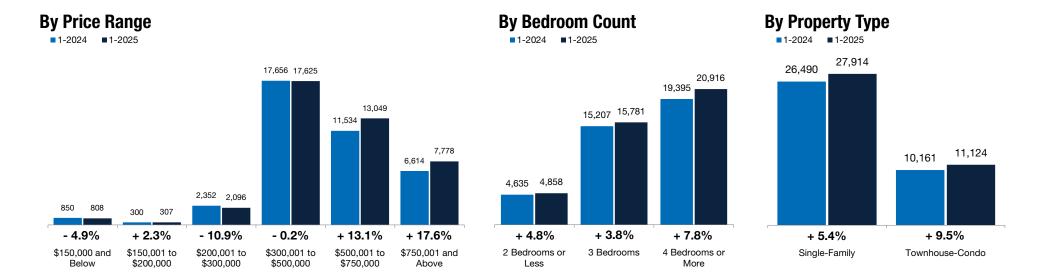
A count of the actual sales that have closed. **Based on a rolling 12-month total.**



Townhouse-Condo

11,124

+ 9.5%



26,490

All	Prop	erties

By Price Range	1-2024	1-2025	Change
\$150,000 and Below	850	808	- 4.9%
\$150,001 to \$200,000	300	307	+ 2.3%
\$200,001 to \$300,000	2,352	2,096	- 10.9%
\$300,001 to \$500,000	17,656	17,625	- 0.2%
\$500,001 to \$750,000	11,534	13,049	+ 13.1%
\$750,001 and Above	6,614	7,778	+ 17.6%
All Price Ranges	39.306	41.663	+ 6.0%

By Bedroom Count	1-2024	1-2025	Change
2 Bedrooms or Less	4,635	4,858	+ 4.8%
3 Bedrooms	15,207	15,781	+ 3.8%
4 Bedrooms or More	19,395	20,916	+ 7.8%
All Bedroom Counts	39,306	41,663	+ 6.0%

Single-Family

27,914

1-2024	1-2025	Change	1-2024	1-2025	Change
807	736	- 8.8%	24	61	+ 154.2%
211	213	+ 0.9%	82	88	+ 7.3%
999	844	- 15.5%	1,270	1,192	- 6.1%
9,627	9,084	- 5.6%	7,052	7,616	+ 8.0%
9,625	10,821	+ 12.4%	951	1,267	+ 33.2%
5,221	6,216	+ 19.1%	782	900	+ 15.1%

10,161

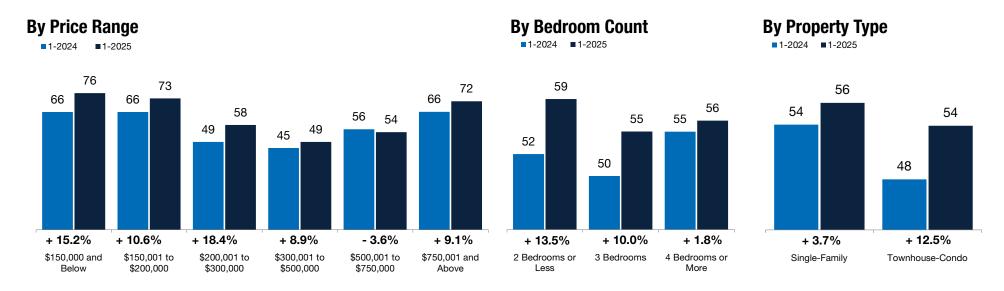
+ 5.4%

1-2024	1-2025	Change	1-2024	1-2025	Change
1,788	1,870	+ 4.6%	2,571	2,765	+ 7.5%
7,973	8,164	+ 2.4%	6,197	6,592	+ 6.4%
16,714	17,854	+ 6.8%	1,341	1,692	+ 26.2%
26,490	27,914	+ 5.4%	10,161	11,124	+ 9.5%

Days on Market Until Sale



Average number of days between when a property is listed and when an offer is accepted in a given month. Based on a rolling 12-month average.



All Properties	

25	Change
	+ 15.2%
	+ 10.6%
	+ 18.4%
	+ 8.9%
	- 3.6%
	. 0.1%

Single-Family

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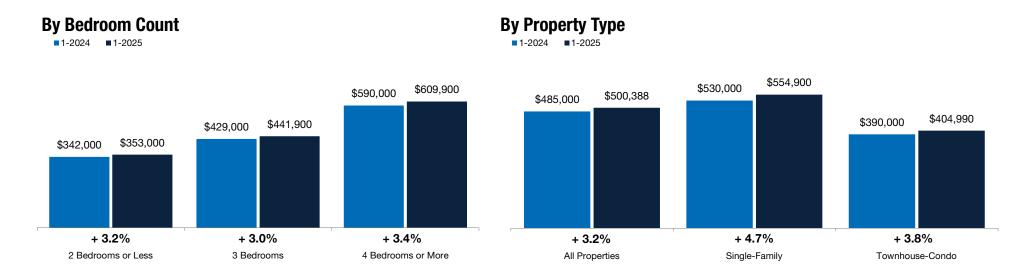
By Price Range	1-2024	1-2025	Change	1-2024	1-2025	Change	1-2024	1-2025	Change
\$150,000 and Below	66	76	+ 15.2%	65	77	+ 18.5%	60	59	- 1.7%
\$150,001 to \$200,000	66	73	+ 10.6%	65	77	+ 18.5%	60	59	- 1.7%
\$200,001 to \$300,000	49	58	+ 18.4%	65	71	+ 9.2%	62	74	+ 19.4%
\$300,001 to \$500,000	45	49	+ 8.9%	51	63	+ 23.5%	47	55	+ 17.0%
\$500,001 to \$750,000	56	54	- 3.6%	56	53	- 5.4%	50	60	+ 20.0%
\$750,001 and Above	66	72	+ 9.1%	65	71	+ 9.2%	66	75	+ 13.6%
All Price Ranges	53	56	+ 5.7%	54	56	+ 3.7%	48	54	+ 12.5%

By Bedroom Count	1-2024	1-2025	Change	1-2024	1-2025	Change	1-2024	1-2025	Change
2 Bedrooms or Less	52	59	+ 13.5%	52	57	+ 9.6%	51	59	+ 15.7%
3 Bedrooms	50	55	+ 10.0%	52	57	+ 9.6%	46	53	+ 15.2%
4 Bedrooms or More	55	56	+ 1.8%	55	56	+ 1.8%	47	49	+ 4.3%
All Bedroom Counts	53	56	+ 5.7%	54	56	+ 3.7%	48	54	+ 12.5%

Median Sales Price



The number of properties available for sale in active status at the end of the most recent month. Based on a rolling 12-month average.



	All Properties					
By Bedroom Count	1-2024	1-2025	Change			
2 Bedrooms or Less	\$342,000	\$353,000	+ 3.2%			
3 Bedrooms	\$429,000	\$441,900	+ 3.0%			
4 Bedrooms or More	\$590,000	\$609,900	+ 3.4%			
All Bedroom Counts	\$485,000	\$500,388	+ 3.2%			

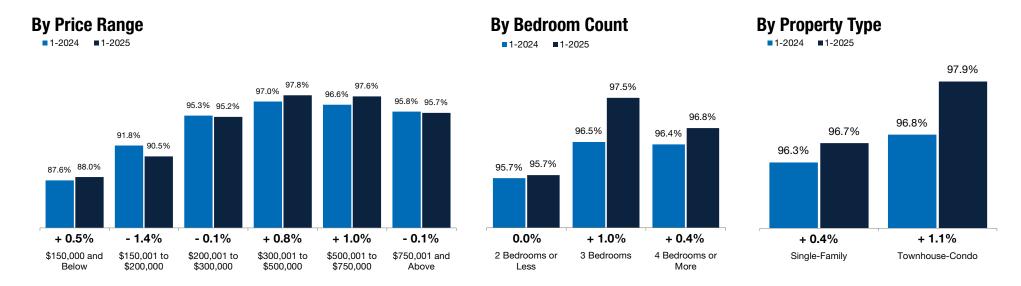
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1-2024	1-2025	Change	1-2024	1-2025	Change		
\$340,000	\$355,000	+ 4.4%	\$339,000	\$350,000	+ 3.2%		
\$464,945	\$480,000	+ 3.2%	\$390,000	\$400,000	+ 2.6%		
\$595,000	\$619,500	+ 4.1%	\$465,000	\$470,000	+ 1.1%		
\$530,000	\$554,900	+ 4.7%	\$390,000	\$404,990	+ 3.8%		

Percent of Original List Price Received



Townhouse-Condo

Percentage found when dividing a property's sales price by its original list price, then taking the average for all properties sold, not accounting for seller concessions. Based on a rolling 12-month average.



		All Properties	ò
By Price Range	1-2024	1-2025	
150 000 and Below	87.6%	88 U0%	Т

By Price Range	1-2024	1-2025	Change
\$150,000 and Below	87.6%	88.0%	+ 0.5%
\$150,001 to \$200,000	91.8%	90.5%	- 1.4%
\$200,001 to \$300,000	95.3%	95.2%	- 0.1%
\$300,001 to \$500,000	97.0%	97.8%	+ 0.8%
\$500,001 to \$750,000	96.6%	97.6%	+ 1.0%
\$750,001 and Above	95.8%	95.7%	- 0.1%
All Price Ranges	96.4%	97.0%	+ 0.6%

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By Bedroom Count	1-2024	1-2025	Change
2 Bedrooms or Less	95.7%	95.7%	0.0%
3 Bedrooms	96.5%	97.5%	+ 1.0%
4 Bedrooms or More	96.4%	96.8%	+ 0.4%
All Bedroom Counts	96.4%	97.0%	+ 0.6%

Single-Family

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1-2024	1-2025	Change	1-2024	1-2025	Change
87.9%	87.7%	- 0.2%	84.7%	93.3%	+ 10.2%
91.4%	90.2%	- 1.3%	93.1%	90.7%	- 2.6%
93.9%	93.3%	- 0.6%	96.6%	96.7%	+ 0.1%
97.2%	97.3%	+ 0.1%	97.0%	98.4%	+ 1.4%
96.6%	97.7%	+ 1.1%	97.4%	97.7%	+ 0.3%
95.9%	95.6%	- 0.3%	96.0%	96.3%	+ 0.3%
96.3%	96.7%	+ 0.4%	96.8%	97.9%	+ 1.1%

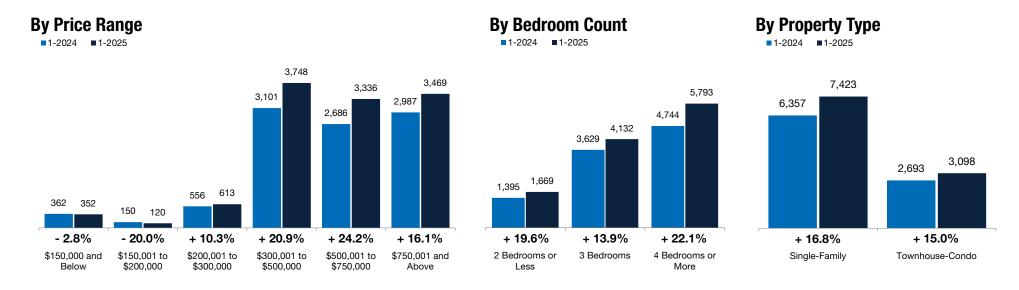
1-2024	1-2025	Change	1-2024	1-2025	Change
94.5%	94.4%	- 0.1%	96.6%	96.7%	+ 0.1%
96.4%	97.0%	+ 0.6%	96.7%	98.3%	+ 1.7%
96.4%	96.8%	+ 0.4%	97.8%	97.9%	+ 0.1%
96.3%	96.7%	+ 0.4%	96.8%	97.9%	+ 1.1%

Inventory of Homes for Sale



Townhouse-Condo

The number of properties available for sale in active status at the end of the most recent month. Based on one month of activity.



		All Properties
Price Bange	1-2024	1-2025

By Price Range	1-2024	1-2025	Change
\$150,000 and Below	362	352	- 2.8%
\$150,001 to \$200,000	150	120	- 20.0%
\$200,001 to \$300,000	556	613	+ 10.3%
\$300,001 to \$500,000	3,101	3,748	+ 20.9%
\$500,001 to \$750,000	2,686	3,336	+ 24.2%
\$750,001 and Above	2,987	3,469	+ 16.1%
All Price Ranges	9,842	11,638	+ 18.2%

By Bedroom Count	1-2024	1-2025	Change
2 Bedrooms or Less	1,395	1,669	+ 19.6%
3 Bedrooms	3,629	4,132	+ 13.9%
4 Bedrooms or More	4,744	5,793	+ 22.1%
All Bedroom Counts	9,842	11,638	+ 18.2%

Single-Family

1-2024	1-2025	Change	1-2024	1-2025	Change
313	321	+ 2.6%	35	26	- 25.7%
95	77	- 18.9%	52	39	- 25.0%
256	221	- 13.7%	284	379	+ 33.5%
1,472	1,767	+ 20.0%	1,442	1,753	+ 21.6%
1,992	2,477	+ 24.3%	454	465	+ 2.4%
2,229	2,560	+ 14.8%	426	436	+ 2.3%
6,357	7,423	+ 16.8%	2,693	3,098	+ 15.0%

1-2024	1-2025	Change	1-2024	1-2025	Change
536	581	+ 8.4%	795	998	+ 25.5%
1,928	2,168	+ 12.4%	1,457	1,581	+ 8.5%
3,873	4,669	+ 20.6%	404	482	+ 19.3%
6.357	7.423	+ 16.8%	2.693	3.098	+ 15.0%

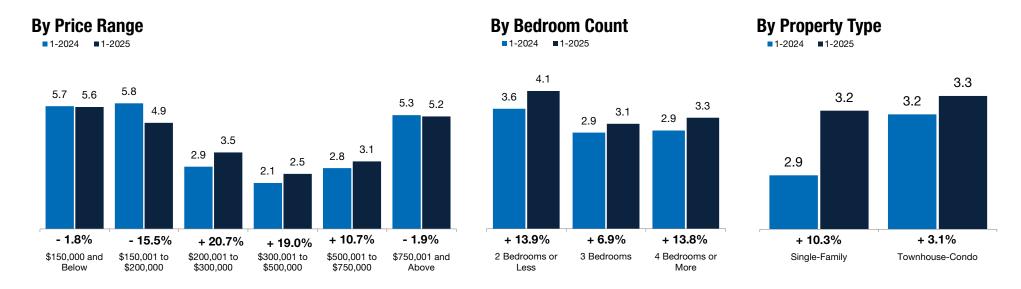
Figures on this page are based upon a snapshot of active listings at the end of the month.

Months Supply of Inventory



Townhouse-Condo

The inventory of homes for sale at the end of the most recent month, based on one month of activity, divided by the average monthly pending sales from the last 12 months.



By Price Range	1-2024	1-2025	Change
\$150,000 and Below	5.7	5.6	- 1.8%
\$150,001 to \$200,000	5.8	4.9	- 15.5%
\$200,001 to \$300,000	2.9	3.5	+ 20.7%
\$300,001 to \$500,000	2.1	2.5	+ 19.0%
\$500,001 to \$750,000	2.8	3.1	+ 10.7%
\$750,001 and Above	5.3	5.2	- 1.9%

All Properties

3.4

+ 13.3%

By Bedroom Count	1-2024	1-2025	Change
2 Bedrooms or Less	3.6	4.1	+ 13.9%
3 Bedrooms	2.9	3.1	+ 6.9%
4 Bedrooms or More	2.9	3.3	+ 13.8%
All Bedroom Counts	3.0	3.4	+ 13.3%

3.0

All Price Ranges

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1-2024	1-2025	Change	1-2024	1-2025	Change
5.1	5.5	+ 7.8%	21.0	6.7	- 68.1%
5.2	4.6	- 11.5%	7.7	5.3	- 31.2%
3.2	3.2	0.0%	2.7	3.8	+ 40.7%
1.8	2.3	+ 27.8%	2.5	2.8	+ 12.0%
2.5	2.8	+ 12.0%	5.5	4.1	- 25.5%
5.0	4.9	- 2.0%	6.2	5.3	- 14.5%
2.9	3.2	+ 10.3%	3.2	3.3	+ 3.1%

1-2024	1-2025	Change	1-2024	1-2025	Change
3.6	3.8	+ 5.6%	3.7	4.3	+ 16.2%
2.9	3.2	+ 10.3%	2.9	2.8	- 3.4%
2.8	3.2	+ 14.3%	3.6	3.3	- 8.3%
2.9	3.2	+ 10.3%	3.2	3.3	+ 3.1%

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