# **Housing Supply Overview**

This research report is provided by the Utah Association of REALTORS® and includes data from UtahRealEstate.com, Iron County MLS, Washington County MLS and Park City MLS



### November 2024

U.S. sales of new residential homes declined 17.3% month-over-month and 9.4% year-over-year to a seasonally adjusted annual rate of 610,000 units, according to the U.S. Census Bureau. Economists say a rise in mortgage rates, along with Hurricanes Helene and Milton, likely disrupted buyer activity, though there was little impact on the median new-home sales price, which was up 4.7% year-over-year to \$437,300. For the 12-month period spanning December 2023 through November 2024, Closed Sales in the state of Utah were up 5.4 percent overall. The price range with the largest gain in sales was the \$750,001 and Above range, where they increased 15.0 percent.

The overall Median Sales Price was up 3.2 percent to \$500,000. The property type with the largest price gain was the Single-Family segment, where prices increased 3.8 percent to \$550,000. The price range that tended to sell the quickest was the \$300,001 to \$500,000 range at 48 days; the price range that tended to sell the slowest was the \$150,001 to \$200,000 range at 75 days.

Market-wide, inventory levels were up 9.4 percent. The property type that gained the most inventory was the Townhouse-Condo segment, where it increased 9.2 percent. That amounts to 3.6 months supply for Single-Family homes and 3.3 months supply for Townhouse-Condo.

### **Quick Facts**

+ 15.0%	+ 6.9%	+ 8.6%
Price Range With the Strongest Sales: <b>\$750,001 and Above</b>	Bedroom Count With the Strongest Sales: <b>4 Bedrooms or More</b>	Property Type With the Strongest Sales: <b>Townhouse-Condo</b>
Closed Sales		2
Days on Market	Until Sale	3
Median Sales Pr	ice	4
Percent of Origir	nal List Price Recei	ived 5
Inventory of Hor	nes for Sale	6
Months Supply of	of Inventory	7

This report is based on data provided by UtahRealEstate.com, the Iron County Multiple Listing Service, the Washington County Multiple Listing Service and the Park City Multiple Listing Service.



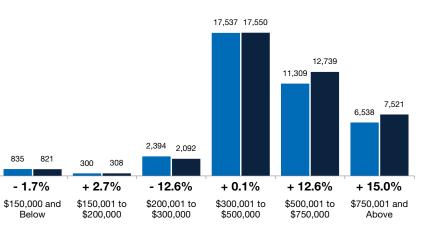
### **Closed Sales**

**By Price Range** 

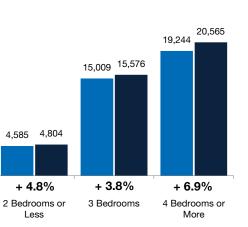
■11-2023 ■11-2024

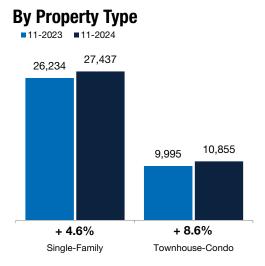
A count of the actual sales that have closed. Based on a rolling 12-month total.





### **By Bedroom Count** 11-2023 11-2024





Single-Family

#### Townhouse-Condo

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By Price Range	11-2023	11-2024	Change	11-2023	11-2024	Change	11-2023	11-2024	Change	
\$150,000 and Below	835	821	- 1.7%	793	751	- 5.3%	26	57	+ 119.2%	
\$150,001 to \$200,000	300	308	+ 2.7%	211	211	0.0%	82	91	+ 11.0%	
\$200,001 to \$300,000	2,394	2,092	- 12.6%	1,029	837	- 18.7%	1,276	1,190	- 6.7%	
\$300,001 to \$500,000	17,537	17,550	+ 0.1%	9,640	9,060	- 6.0%	6,897	7,522	+ 9.1%	
\$500,001 to \$750,000	11,309	12,739	+ 12.6%	9,395	10,602	+ 12.8%	941	1,165	+ 23.8%	
\$750,001 and Above	6,538	7,521	+ 15.0%	5,166	5,976	+ 15.7%	773	830	+ 7.4%	
All Price Ranges	38,913	41,031	+ 5.4%	26,234	27,437	+ 4.6%	9,995	10,855	+ 8.6%	
By Bedroom Count	11-2023	11-2024	Change	11-2023	11-2024	Change	11-2023	11-2024	Change	
2 Bedrooms or Less	4,585	4,804	+ 4.8%	1,770	1,834	+ 3.6%	2,529	2,735	+ 8.1%	
3 Bedrooms	15,009	15,576	+ 3.8%	7,873	8,059	+ 2.4%	6,096	6,442	+ 5.7%	
4 Bedrooms or More	19,244	20,565	+ 6.9%	16,576	17,521	+ 5.7%	1,312	1,619	+ 23.4%	
All Bedroom Counts	38,913	41,031	+ 5.4%	26,234	27,437	+ 4.6%	9,995	10,855	+ 8.6%	

Figures on this page are based upon a rolling 12-month calculation to account for small sample sizes in certain segments.

**All Properties** 

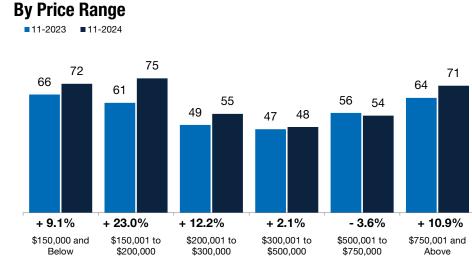
## **Days on Market Until Sale**

Average number of days between when a property is listed and when an offer is accepted in a given month. **Based on a rolling 12-month average.** 

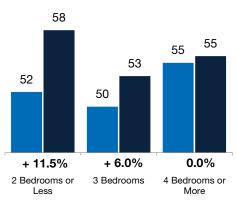


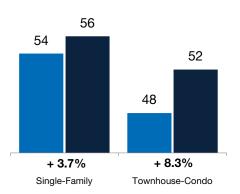
**By Property Type** 

■11-2023 ■11-2024



**By Bedroom Count** 11-2023 **1**1-2024





Single-Family

#### Townhouse-Condo

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By Price Range	11-2023	11-2024	Change	11-2023	11-2024	Change	11-2023	11-2024	Change	
\$150,000 and Below	66	72	+ 9.1%	65	73	+ 12.3%	61	56	- 8.2%	
\$150,001 to \$200,000	61	75	+ 23.0%	65	73	+ 12.3%	61	56	- 8.2%	
\$200,001 to \$300,000	49	55	+ 12.2%	64	73	+ 14.1%	51	78	+ 52.9%	
\$300,001 to \$500,000	47	48	+ 2.1%	53	57	+ 7.5%	46	54	+ 17.4%	
\$500,001 to \$750,000	56	54	- 3.6%	56	53	- 5.4%	50	59	+ 18.0%	
\$750,001 and Above	64	71	+ 10.9%	63	69	+ 9.5%	67	78	+ 16.4%	
All Price Ranges	53	55	+ 3.8%	54	56	+ 3.7%	48	52	+ 8.3%	

By Bedroom Count	11-2023	11-2024	Change	11-2023	11-2024	Change	11-2023	11-2024	Change
2 Bedrooms or Less	52	58	+ 11.5%	53	56	+ 5.7%	50	58	+ 16.0%
3 Bedrooms	50	53	+ 6.0%	52	56	+ 7.7%	47	50	+ 6.4%
4 Bedrooms or More	55	55	0.0%	55	55	0.0%	47	48	+ 2.1%
All Bedroom Counts	53	55	+ 3.8%	54	56	+ 3.7%	48	52	+ 8.3%

Figures on this page are based upon a rolling 12-month calculation to account for small sample sizes in certain segments.

All Properties

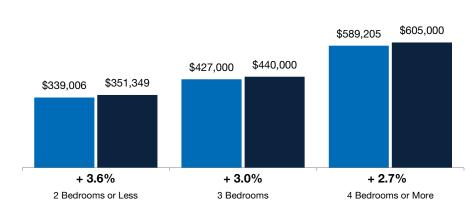
### **Median Sales Price**

**By Bedroom Count** 

■11-2023 ■11-2024

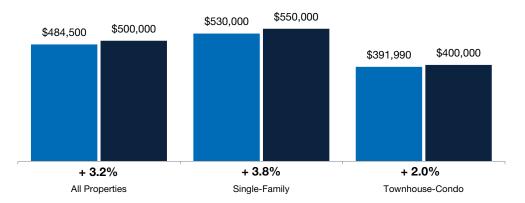
The number of properties available for sale in active status at the end of the most recent month. **Based on a rolling 12-month average.** 





### **By Property Type**

■11-2023 ■11-2024

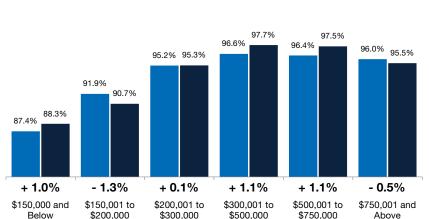


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By Bedroom Count	11-2023	11-2024	Change	11-2023	11-2024	Change	11-2023	11-2024	Change
2 Bedrooms or Less	\$339,006	\$351,349	+ 3.6%	\$335,000	\$352,900	+ 5.3%	\$335,000	\$349,900	+ 4.4%
3 Bedrooms	\$427,000	\$440,000	+ 3.0%	\$460,000	\$479,900	+ 4.3%	\$392,000	\$399,191	+ 1.8%
4 Bedrooms or More	\$589,205	\$605,000	+ 2.7%	\$595,000	\$615,000	+ 3.4%	\$465,000	\$466,506	+ 0.3%
All Bedroom Counts	\$484,500	\$500,000	+ 3.2%	\$530,000	\$550,000	+ 3.8%	\$391,990	\$400,000	+ 2.0%

Figures on this page are based upon a rolling 12-month calculation to account for small sample sizes in certain segments.

### **Percent of Original List Price Received**

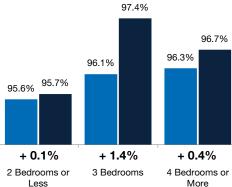
Percentage found when dividing a property's sales price by its original list price, then taking the average for all properties sold, not accounting for seller concessions. Based on a rolling 12-month average.

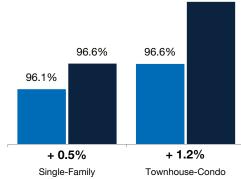


**By Price Range** 

■11-2023 ■11-2024







**By Property Type** 

■11-2023 ■11-2024

Single-Family

#### **Townhouse-Condo**

By Price Range	11-2023	11-2024	Change	11-2023	11-2024	Change	11-2023	11-2024	Change	
\$150,000 and Below	87.4%	88.3%	+ 1.0%	87.6%	88.1%	+ 0.6%	86.0%	93.5%	+ 8.7%	
\$150,001 to \$200,000	91.9%	90.7%	- 1.3%	91.1%	90.7%	- 0.4%	94.1%	90.3%	- 4.0%	
\$200,001 to \$300,000	95.2%	95.3%	+ 0.1%	93.6%	93.4%	- 0.2%	96.7%	96.8%	+ 0.1%	
\$300,001 to \$500,000	96.6%	97.7%	+ 1.1%	96.7%	97.3%	+ 0.6%	96.6%	98.3%	+ 1.8%	
\$500,001 to \$750,000	96.4%	97.5%	+ 1.1%	96.4%	97.6%	+ 1.2%	97.3%	97.7%	+ 0.4%	
\$750,001 and Above	96.0%	95.5%	- 0.5%	96.2%	95.4%	- 0.8%	95.9%	96.0%	+ 0.1%	
All Price Ranges	96.1%	96.9%	+ 0.8%	96.1%	96.6%	+ 0.5%	96.6%	97.8%	+ 1.2%	
By Bedroom Count	11-2023	11-2024	Change	11-2023	11-2024	Change	11-2023	11-2024	Change	
2 Bedrooms or Less	95.6%	95.7%	+ 0.1%	94.2%	94.3%	+ 0.1%	96.6%	96.6%	0.0%	
3 Bedrooms	96.1%	97.4%	+ 1.4%	96.1%	96.9%	+ 0.8%	96.3%	98.3%	+ 2.1%	
4 Bedrooms or More	96.3%	96.7%	+ 0.4%	96.3%	96.7%	+ 0.4%	97.7%	97.7%	0.0%	
All Bedroom Counts	96.1%	96.9%	+ 0.8%	96.1%	96.6%	+ 0.5%	96.6%	97.8%	+ 1.2%	

Figures on this page are based upon a rolling 12-month calculation to account for small sample sizes in certain segments.

**All Properties** 

# UTAH ASSOCIATION OF REALTORS<sup>®</sup>

97.8%

Current as of December 10, 2024. All data from UtahRealEstate.com, the Iron County MLS, the Washington County MLS and the Park City MLS. Report @ 2024 ShowingTime Plus, LLC. | 5

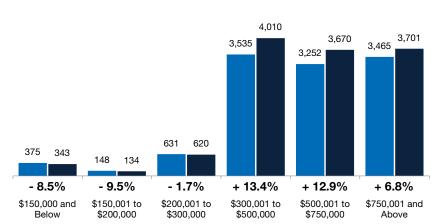
### **Inventory of Homes for Sale**

**By Price Range** 

■11-2023 ■11-2024

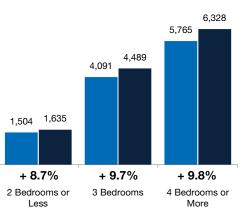
The number of properties available for sale in active status at the end of the most recent month. **Based on one month of activity.** 

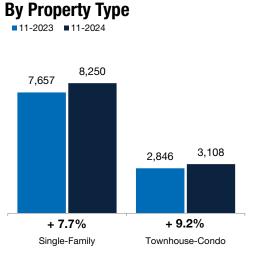




**All Properties** 

#### **By Bedroom Count** 11-2023 11-2024





#### Single-Family

#### Townhouse-Condo

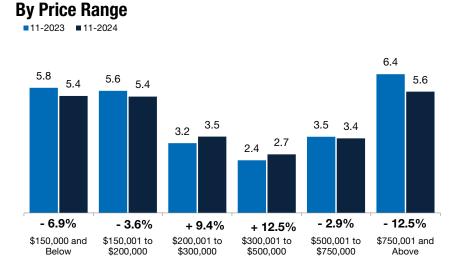
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By Price Range	11-2023	11-2024	Change	11-2023	11-2024	Change	11-2023	11-2024	Change	
\$150,000 and Below	375	343	- 8.5%	330	321	- 2.7%	30	18	- 40.0%	
\$150,001 to \$200,000	148	134	- 9.5%	89	90	+ 1.1%	56	40	- 28.6%	
\$200,001 to \$300,000	631	620	- 1.7%	282	240	- 14.9%	327	365	+ 11.6%	
\$300,001 to \$500,000	3,535	4,010	+ 13.4%	1,807	1,966	+ 8.8%	1,525	1,822	+ 19.5%	
\$500,001 to \$750,000	3,252	3,670	+ 12.9%	2,513	2,783	+ 10.7%	450	503	+ 11.8%	
\$750,001 and Above	3,465	3,701	+ 6.8%	2,636	2,850	+ 8.1%	458	360	- 21.4%	
All Price Ranges	11,406	12,478	+ 9.4%	7,657	8,250	+ 7.7%	2,846	3,108	+ 9.2%	
By Bedroom Count	11-2023	11-2024	Change	11-2023	11-2024	Change	11-2023	11-2024	Change	
2 Bedrooms or Less	1,504	1,635	+ 8.7%	576	626	+ 8.7%	846	925	+ 9.3%	
3 Bedrooms	4,091	4,489	+ 9.7%	2,284	2,394	+ 4.8%	1,523	1,722	+ 13.1%	
4 Bedrooms or More	5,765	6,328	+ 9.8%	4,785	5,222	+ 9.1%	450	447	- 0.7%	
All Bedroom Counts	11,406	12,478	+ 9.4%	7,657	8,250	+ 7.7%	2,846	3,108	+ 9.2%	

Figures on this page are based upon a snapshot of active listings at the end of the month.

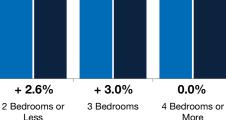
## **Months Supply of Inventory**

The inventory of homes for sale at the end of the most recent month, based on one month of activity, divided by the average monthly pending sales from the last 12 months.

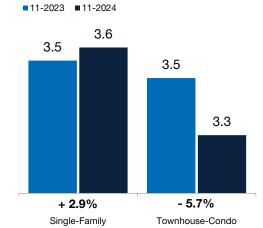
**All Properties** 



By Bedroom Count 11-2023 • 11-2024 3.9 4.0 3.3 3.4 3.6 3.6



3.6



Single-Family

#### Townhouse-Condo

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By Price Range	11-2023	11-2024	Change	11-2023	11-2024	Change	11-2023	11-2024	Change	
\$150,000 and Below	5.8	5.4	- 6.9%	5.3	5.4	+ 1.9%	16.7	4.6	- 72.5%	
\$150,001 to \$200,000	5.6	5.4	- 3.6%	4.8	5.3	+ 10.4%	8.1	5.4	- 33.3%	
\$200,001 to \$300,000	3.2	3.5	+ 9.4%	3.3	3.5	+ 6.1%	3.1	3.6	+ 16.1%	
\$300,001 to \$500,000	2.4	2.7	+ 12.5%	2.2	2.6	+ 18.2%	2.7	2.9	+ 7.4%	
\$500,001 to \$750,000	3.5	3.4	- 2.9%	3.3	3.2	- 3.0%	5.6	4.8	- 14.3%	
\$750,001 and Above	6.4	5.6	- 12.5%	6.2	5.5	- 11.3%	7.3	4.3	- 41.1%	
All Price Ranges	3.6	3.6	0.0%	3.5	3.6	+ 2.9%	3.5	3.3	- 5.7%	

By Bedroom Count	11-2023	11-2024	Change		11-2023	11-2024	Change	11-2023	11-2024	Change
2 Bedrooms or Less	3.9	4.0	+ 2.6%		3.9	4.1	+ 5.1%	4.0	3.9	- 2.5%
3 Bedrooms	3.3	3.4	+ 3.0%		3.5	3.5	0.0%	3.1	3.1	0.0%
4 Bedrooms or More	3.6	3.6	0.0%		3.5	3.5	0.0%	4.2	3.1	- 26.2%
All Bedroom Counts	3.6	3.6	0.0%	-	3.5	3.6	+ 2.9%	3.5	3.3	- 5.7%

Figures on this page are based upon a snapshot of active listings at the end of the month.



**By Property Type**