Housing Supply Overview

This research report is provided by the Utah Association of REALTORS® and includes data from UtahRealEstate.com, Iron County MLS, Washington County MLS and Park City MLS



August 2024

U.S. new home sales rose to the highest level since May 2023, following three consecutive monthly declines. Sales of new single-family homes increased 10.6% month-over-month to a seasonally adjusted annual rate of 739,000 units, according to the U.S. Census Bureau, with sales up in all four regions. Nationally, the median new-home sales price grew 3.1% from the previous month to \$429,800, with a 7.5month supply at the current sales pace. For the 12-month period spanning September 2023 through August 2024, Closed Sales in the state of Utah were up 1.1 percent overall. The price range with the largest gain in sales was the \$150,000 and Below range, where they increased 8.9 percent.

The overall Median Sales Price was up 2.1 percent to \$495,000. The property type with the largest price gain was the Single-Family segment, where prices increased 2.8 percent to \$543,000. The price range that tended to sell the quickest was the \$300,001 to \$500,000 range at 45 days; the price range that tended to sell the slowest was the \$150,001 to \$200,000 range at 74 days.

Market-wide, inventory levels were up 15.0 percent. The property type that gained the most inventory was the Townhouse-Condo segment, where it increased 21.6 percent. That amounts to 3.9 months supply for Single-Family homes and 3.7 months supply for Townhouse-Condo.

Ouick Facts

| + 8.9% | + 2.1% | + 5.4% |
|---------------------------------------|---|---|
| Price Range With the Strongest Sales: | Bedroom Count With the Strongest Sales: Strongest 2 Bedrooms or Less Townhouse t Until Sale | Property Type With the Strongest Sales: |
| \$150,000 and Below | 2 Bedrooms or Less | Townhouse-Condo |
| | | |
| Closed Sales | | 2 |
| Days on Market | Until Sale | 3 |
| Median Sales Pr | ice | 4 |
| Percent of Origin | nal List Price Recei | ved 5 |
| Inventory of Hon | nes for Sale | 6 |
| Months Supply of | of Inventory | 7 |

This report is based on data provided by UtahRealEstate.com, the Iron County Multiple Listing Service, the Washington County Multiple Listing Service and the Park City Multiple Listing Service.



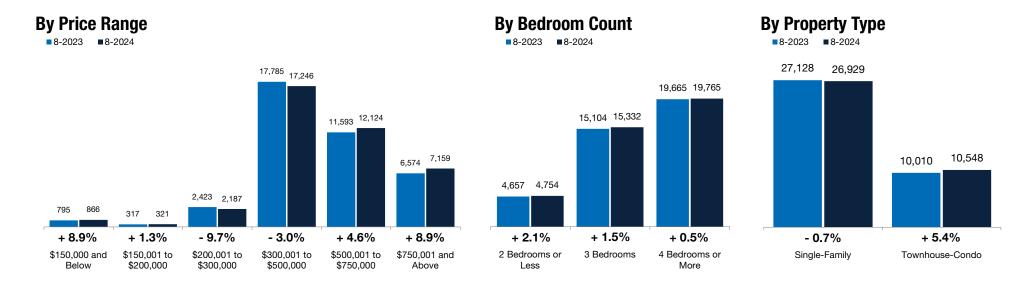


Closed Sales

A count of the actual sales that have closed. **Based on a rolling 12-month total.**



Townhouse-Condo



| All | Prope | erties |
|-----|-------|--------|
|-----|-------|--------|

| | | - | |
|------------------------|--------|--------|--------|
| By Price Range | 8-2023 | 8-2024 | Change |
| \$150,000 and Below | 795 | 866 | + 8.9% |
| \$150,001 to \$200,000 | 317 | 321 | + 1.3% |
| \$200,001 to \$300,000 | 2,423 | 2,187 | - 9.7% |
| \$300,001 to \$500,000 | 17,785 | 17,246 | - 3.0% |
| \$500,001 to \$750,000 | 11,593 | 12,124 | + 4.6% |
| \$750,001 and Above | 6,574 | 7,159 | + 8.9% |
| All Price Ranges | 39,487 | 39,904 | + 1.1% |

| By Bedroom Count | 8-2023 | 8-2024 | Change |
|--------------------|--------|--------|--------|
| 2 Bedrooms or Less | 4,657 | 4,754 | + 2.1% |
| 3 Bedrooms | 15,104 | 15,332 | + 1.5% |
| 4 Bedrooms or More | 19,665 | 19,765 | + 0.5% |
| All Bedroom Counts | 39,487 | 39,904 | + 1.1% |

Single-Family

| | | - | | | |
|--------|--------|---------|--------|--------|---------|
| 8-2023 | 8-2024 | Change | 8-2023 | 8-2024 | Change |
| 756 | 809 | + 7.0% | 27 | 49 | + 81.5% |
| 225 | 223 | - 0.9% | 85 | 93 | + 9.4% |
| 1,130 | 915 | - 19.0% | 1,246 | 1,230 | - 1.3% |
| 10,029 | 9,240 | - 7.9% | 6,946 | 7,244 | + 4.3% |
| 9,756 | 10,086 | + 3.4% | 948 | 1,102 | + 16.2% |
| 5,232 | 5,655 | + 8.1% | 758 | 830 | + 9.5% |
| 27.128 | 26,929 | - 0.7% | 10.010 | 10.548 | + 5.4% |

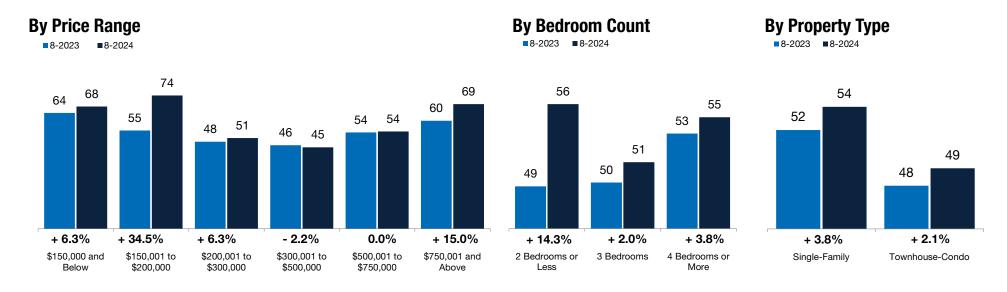
| 8-2023 | 8-2024 | Change | 8-2023 | 8-2024 | Change |
|--------|--------|--------|--------|--------|---------|
| 1,842 | 1,867 | + 1.4% | 2,539 | 2,669 | + 5.1% |
| 8,095 | 8,077 | - 0.2% | 6,139 | 6,315 | + 2.9% |
| 17,178 | 16,964 | - 1.2% | 1,287 | 1,533 | + 19.1% |
| 27.128 | 26.929 | - 0.7% | 10,010 | 10.548 | + 5.4% |

Figures on this page are based upon a rolling 12-month calculation to account for small sample sizes in certain segments.

Days on Market Until Sale



Average number of days between when a property is listed and when an offer is accepted in a given month. Based on a rolling 12-month average.



| All | Pro | perties |
|-----|-----|---------|
|-----|-----|---------|

| | S | ingle-Famil | У |
|--------|--------|-------------|---|
| Change | 8-2023 | 8-2024 | |
| + 6.3% | 64 | 69 | |
| | | | |

Townhouse-Condo

| By Price Range | 8-2023 | 8-2024 | Change | 8-2023 | 8-2024 | Change | 8-2023 | 8-2024 | Change |
|------------------------|--------|--------|---------|--------|--------|---------|--------|--------|---------|
| \$150,000 and Below | 64 | 68 | + 6.3% | 64 | 69 | + 7.8% | 52 | 52 | 0.0% |
| \$150,001 to \$200,000 | 55 | 74 | + 34.5% | 64 | 69 | + 7.8% | 52 | 52 | 0.0% |
| \$200,001 to \$300,000 | 48 | 51 | + 6.3% | 59 | 74 | + 25.4% | 44 | 75 | + 70.5% |
| \$300,001 to \$500,000 | 46 | 45 | - 2.2% | 52 | 51 | - 1.9% | 45 | 50 | + 11.1% |
| \$500,001 to \$750,000 | 54 | 54 | 0.0% | 53 | 53 | 0.0% | 53 | 56 | + 5.7% |
| \$750,001 and Above | 60 | 69 | + 15.0% | 58 | 68 | + 17.2% | 66 | 77 | + 16.7% |
| All Price Ranges | 51 | 53 | + 3.9% | 52 | 54 | + 3.8% | 48 | 49 | + 2.1% |

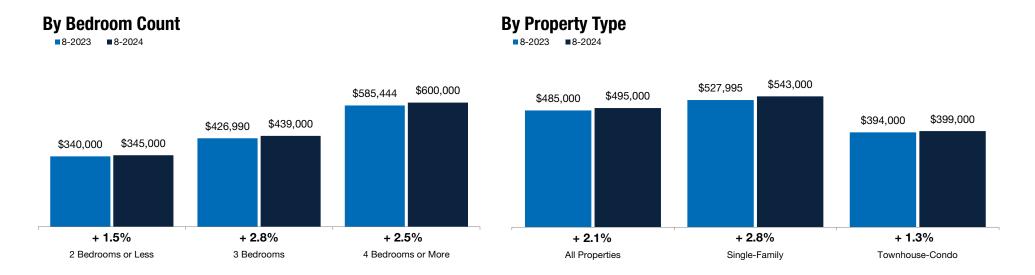
| By Bedroom Count | 8-2023 | 8-2024 | Change | 8-2023 | 8-2024 | Change | 8-2023 | 8-2024 | Change |
|--------------------|--------|--------|---------|--------|--------|---------|--------|--------|---------|
| 2 Bedrooms or Less | 49 | 56 | + 14.3% | 50 | 56 | + 12.0% | 48 | 55 | + 14.6% |
| 3 Bedrooms | 50 | 51 | + 2.0% | 51 | 54 | + 5.9% | 47 | 47 | 0.0% |
| 4 Bedrooms or More | 53 | 55 | + 3.8% | 53 | 54 | + 1.9% | 48 | 48 | 0.0% |
| All Bedroom Counts | 51 | 53 | + 3.9% | 52 | 54 | + 3.8% | 48 | 49 | + 2.1% |

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Median Sales Price



The number of properties available for sale in active status at the end of the most recent month. Based on a rolling 12-month average.



| | All Properties | | | | |
|--------------------|----------------|-----------|--------|--|--|
| By Bedroom Count | 8-2023 | 8-2024 | Change | | |
| 2 Bedrooms or Less | \$340,000 | \$345,000 | + 1.5% | | |
| 3 Bedrooms | \$426,990 | \$439,000 | + 2.8% | | |
| 4 Bedrooms or More | \$585,444 | \$600,000 | + 2.5% | | |
| All Bedroom Counts | \$485,000 | \$495,000 | + 2.1% | | |

| S | ingle-Famil | у | Townhouse-Condo | | |
|-----------|-------------|--------|-----------------|-----------|--------|
| 8-2023 | 8-2024 | Change | 8-2023 | 8-2024 | Change |
| \$335,000 | \$340,000 | + 1.5% | \$335,000 | \$345,000 | + 3.0% |
| \$459,900 | \$475,000 | + 3.3% | \$394,990 | \$398,500 | + 0.9% |
| \$590,000 | \$609,750 | + 3.3% | \$462,500 | \$467,350 | + 1.0% |
| \$527,995 | \$543,000 | + 2.8% | \$394,000 | \$399,000 | + 1.3% |

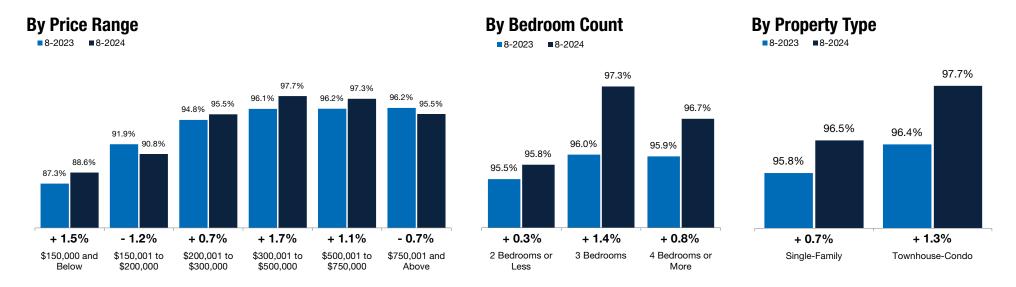
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Percent of Original List Price Received



Townhouse-Condo

Percentage found when dividing a property's sales price by its original list price, then taking the average for all properties sold, not accounting for seller concessions. **Based on a rolling 12-month average.**



| | - | | |
|------------------------|--------|--------|--------|
| By Price Range | 8-2023 | 8-2024 | Change |
| \$150,000 and Below | 87.3% | 88.6% | + 1.5% |
| \$150,001 to \$200,000 | 91.9% | 90.8% | - 1.2% |
| \$200,001 to \$300,000 | 94.8% | 95.5% | + 0.7% |
| \$300,001 to \$500,000 | 96.1% | 97.7% | + 1.7% |
| \$500,001 to \$750,000 | 96.2% | 97.3% | + 1.1% |
| \$750,001 and Above | 96.2% | 95.5% | - 0.7% |
| All Price Ranges | 95.9% | 96.8% | + 0.9% |

| By Bedroom Count | 8-2023 | 8-2024 | Change |
|--------------------|--------|--------|--------|
| 2 Bedrooms or Less | 95.5% | 95.8% | + 0.3% |
| 3 Bedrooms | 96.0% | 97.3% | + 1.4% |
| 4 Bedrooms or More | 95.9% | 96.7% | + 0.8% |
| All Bedroom Counts | 95.9% | 96.8% | + 0.9% |

| Single-Family | |
|---------------|--|
|---------------|--|

| 8-2023 | 8-2024 | Change | 8-2023 | 8-2024 | Change |
|--------|--------|--------|--------|--------|--------|
| 87.4% | 88.3% | + 1.0% | 86.9% | 93.6% | + 7.7% |
| 90.6% | 90.8% | + 0.2% | 95.2% | 90.6% | - 4.8% |
| 93.2% | 93.5% | + 0.3% | 96.4% | 97.0% | + 0.6% |
| 96.1% | 97.3% | + 1.2% | 96.3% | 98.2% | + 2.0% |
| 96.1% | 97.4% | + 1.4% | 97.5% | 97.6% | + 0.1% |
| 96.4% | 95.5% | - 0.9% | 96.5% | 95.9% | - 0.6% |
| 95.8% | 96.5% | + 0.7% | 96.4% | 97.7% | + 1.3% |

| 8-2023 | 8-2024 | Change | 8-2023 | 8-2024 | Change |
|--------|--------|--------|--------|--------|--------|
| 94.1% | 94.4% | + 0.3% | 96.4% | 96.7% | + 0.3% |
| 95.9% | 96.8% | + 0.9% | 96.2% | 98.2% | + 2.1% |
| 95.9% | 96.6% | + 0.7% | 97.5% | 97.8% | + 0.3% |
| 95.8% | 96.5% | + 0.7% | 96.4% | 97.7% | + 1.3% |

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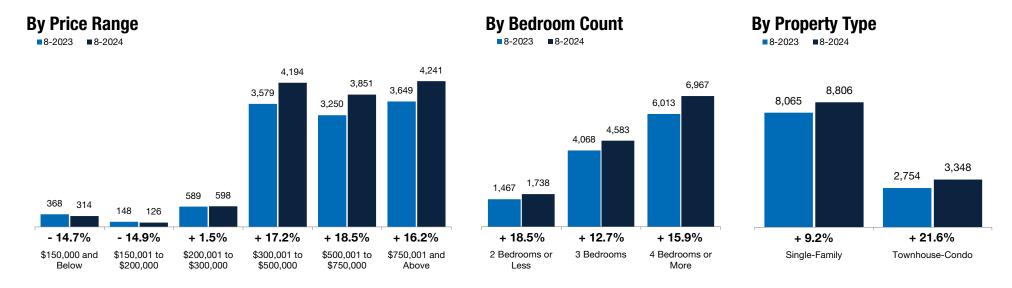
All Properties

Inventory of Homes for Sale



Townhouse-Condo

The number of properties available for sale in active status at the end of the most recent month. Based on one month of activity.



| All | Prop | erties |
|-----|------|--------|
|-----|------|--------|

| By Price Range | 8-2023 | 8-2024 | Change |
|------------------------|--------|--------|---------|
| \$150,000 and Below | 368 | 314 | - 14.7% |
| \$150,001 to \$200,000 | 148 | 126 | - 14.9% |
| \$200,001 to \$300,000 | 589 | 598 | + 1.5% |
| \$300,001 to \$500,000 | 3,579 | 4,194 | + 17.2% |
| \$500,001 to \$750,000 | 3,250 | 3,851 | + 18.5% |
| \$750,001 and Above | 3,649 | 4,241 | + 16.2% |
| All Price Ranges | 11,583 | 13,324 | + 15.0% |

| By Bedroom Count | 8-2023 | 8-2024 | Change |
|--------------------|--------|--------|---------|
| 2 Bedrooms or Less | 1,467 | 1,738 | + 18.5% |
| 3 Bedrooms | 4,068 | 4,583 | + 12.7% |
| 4 Bedrooms or More | 6,013 | 6,967 | + 15.9% |
| All Bedroom Counts | 11,583 | 13,324 | + 15.0% |

Single-Family

| 8-2023 | 8-2024 | Change | 8-2023 | 8-2024 | Change |
|--------|--------|---------|--------|--------|---------|
| 318 | 285 | - 10.4% | 32 | 21 | - 34.4% |
| 104 | 92 | - 11.5% | 41 | 29 | - 29.3% |
| 265 | 235 | - 11.3% | 306 | 344 | + 12.4% |
| 1,875 | 1,978 | + 5.5% | 1,548 | 1,961 | + 26.7% |
| 2,639 | 2,932 | + 11.1% | 355 | 530 | + 49.3% |
| 2,864 | 3,284 | + 14.7% | 472 | 463 | - 1.9% |
| 8,065 | 8,806 | + 9.2% | 2,754 | 3,348 | + 21.6% |

| 8-2023 | 8-2024 | Change | 8-2023 | 8-2024 | Change |
|--------|--------|---------|--------|--------|---------|
| 583 | 645 | + 10.6% | 791 | 997 | + 26.0% |
| 2,313 | 2,421 | + 4.7% | 1,506 | 1,791 | + 18.9% |
| 5,159 | 5,728 | + 11.0% | 435 | 542 | + 24.6% |
| 8,065 | 8,806 | + 9.2% | 2,754 | 3,348 | + 21.6% |

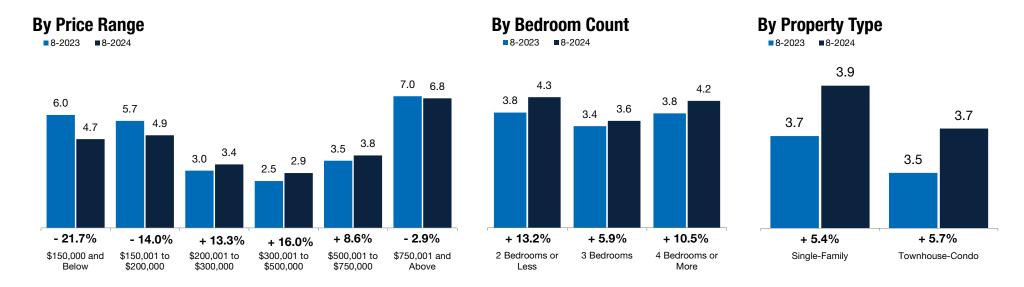
Figures on this page are based upon a snapshot of active listings at the end of the month.

Months Supply of Inventory



Townhouse-Condo

The inventory of homes for sale at the end of the most recent month, based on one month of activity, divided by the average monthly pending sales from the last 12 months.



| | All | Properties |
|--|-----|-------------------|
| | | |

| By Price Range | 8-2023 | 8-2024 | Change |
|------------------------|--------|--------|---------|
| \$150,000 and Below | 6.0 | 4.7 | - 21.7% |
| \$150,001 to \$200,000 | 5.7 | 4.9 | - 14.0% |
| \$200,001 to \$300,000 | 3.0 | 3.4 | + 13.3% |
| \$300,001 to \$500,000 | 2.5 | 2.9 | + 16.0% |
| \$500,001 to \$750,000 | 3.5 | 3.8 | + 8.6% |
| \$750,001 and Above | 7.0 | 6.8 | - 2.9% |
| All Price Ranges | 3.7 | 4.0 | + 8.1% |

| By Bedroom Count | 8-2023 | 8-2024 | Change |
|--------------------|--------|--------|---------|
| 2 Bedrooms or Less | 3.8 | 4.3 | + 13.2% |
| 3 Bedrooms | 3.4 | 3.6 | + 5.9% |
| 4 Bedrooms or More | 3.8 | 4.2 | + 10.5% |
| All Bedroom Counts | 3.7 | 4.0 | + 8.1% |

Single-Family

| 8-2023 | 8-2024 | Change | 8-2023 | 8-2024 | Change |
|--------|--------|---------|--------|--------|---------|
| 5.4 | 4.5 | - 16.7% | 18.0 | 5.8 | - 67.8% |
| 5.4 | 5.3 | - 1.9% | 6.4 | 3.7 | - 42.2% |
| 2.9 | 3.2 | + 10.3% | 3.0 | 3.4 | + 13.3% |
| 2.2 | 2.6 | + 18.2% | 2.8 | 3.2 | + 14.3% |
| 3.4 | 3.5 | + 2.9% | 4.7 | 5.5 | + 17.0% |
| 6.9 | 6.9 | 0.0% | 7.6 | 5.7 | - 25.0% |
| 3.7 | 3.9 | + 5.4% | 3.5 | 3.7 | + 5.7% |

| 8-2023 | 8-2024 | Change | 8-2023 | 8-2024 | Change |
|--------|--------|---------|--------|--------|---------|
| 3.9 | 4.2 | + 7.7% | 3.8 | 4.4 | + 15.8% |
| 3.5 | 3.6 | + 2.9% | 3.2 | 3.3 | + 3.1% |
| 3.7 | 4.1 | + 10.8% | 4.3 | 4.1 | - 4.7% |
| 3.7 | 3.9 | + 5.4% | 3.5 | 3.7 | + 5.7% |

Figures on this page are based upon a snapshot of active listings at the end of the month.